

East Side Mosquito Abatement District
Profit & Loss Prev Year Comparison
 July 2018 through June 2019

	Jul '18 - Jun 19	Jul '17 - Jun 18	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Tax Revenue				
4010 · Current Secured	2,038,645.64	2,030,503.87	8,141.77	0.4%
4020 · Current Unsecured	117,305.22	107,760.45	9,544.77	8.9%
4030 · Prior Years	1,391.82	2,154.16	-762.34	-35.4%
4040 · Homeowners Property Insurance	44,429.53	51,879.29	-7,449.76	-14.4%
4050 · All Other Apportionments	107,575.67	127,798.49	-20,222.82	-15.8%
4080 · Other Receipts	41,146.13	39,363.85	1,782.28	4.5%
Total 4000 · Tax Revenue	2,350,494.01	2,359,460.11	-8,966.10	-0.4%
4910 · Interest Income	58,402.05	47,717.72	10,684.33	22.4%
Total Income	2,408,896.06	2,407,177.83	1,718.23	0.1%
Cost of Goods Sold				
5000 · Direct Costs				
5010 · Insecticides	423,632.31	305,038.15	118,594.16	38.9%
5020 · Weedicides	0.00	208.66	-208.66	-100.0%
5030 · Technical Supplies	7,458.04	9,239.58	-1,781.54	-19.3%
Total 5000 · Direct Costs	431,090.35	314,486.39	116,603.96	37.1%
Total COGS	431,090.35	314,486.39	116,603.96	37.1%
Gross Profit	1,977,805.71	2,092,691.44	-114,885.73	-5.5%
Expense				
6000 · Wages & Employee Benefits				
6005 · Wages				
6007 · Wages-Admin & Technical	465,101.86	399,538.40	65,563.46	16.4%
6008 · Wages - Specialties	77,068.40	73,437.36	3,631.04	4.9%
6009 · Wages-Field	448,784.10	464,471.93	-15,687.83	-3.4%
Total 6005 · Wages	990,954.36	937,447.69	53,506.67	5.7%
6020 · Payroll Expenses				
6022 · Social Security Expense	58,047.96	55,059.02	2,988.94	5.4%
6023 · PARS Expense	2,241.76	2,382.69	-140.93	-5.9%
6024 · Medicare Expense	14,279.72	13,529.51	750.21	5.5%
6026 · State Unemployment Expense	7,642.64	7,695.96	-53.32	-0.7%
Total 6020 · Payroll Expenses	82,212.08	78,667.18	3,544.90	4.5%
6030 · Workers Compensation Insuran...	19,064.53	40,049.82	-20,985.29	-52.4%
6035 · Retirement Expense	226,594.07	187,708.24	38,885.83	20.7%
6037 · PARS Administration Fee	4,293.93	4,209.89	84.04	2.0%
6040 · Group Health Insurance	172,112.88	187,784.00	-15,671.12	-8.4%
6045 · Medical Supplies	212.60	7.55	205.05	2,715.9%

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6050 · General & Admin Travel	18,963.99	19,505.92	-541.93	-2.8%
6055 · Aerial Services	24,185.00	16,711.77	7,473.23	44.7%
6060 · Employee Appreciation	930.27	1,957.21	-1,026.94	-52.5%
6070 · Education Training & Seminars	2,267.25	2,506.38	-239.13	-9.5%
6075 · General Special District	0.00	37.00	-37.00	-100.0%
6080 · Clothing & Personal Supplies	1,352.93	1,614.31	-261.38	-16.2%
6085 · Laundry Service	13,126.79	13,476.04	-349.25	-2.6%
Total 6000 · Wages & Employee Benefits	1,556,270.68	1,491,683.00	64,587.68	4.3%
6200 · Insurance				
6210 · General Liability Insurance	48,057.75	51,657.96	-3,600.21	-7.0%
6230 · Aircraft Insurance	12,877.00	11,950.00	927.00	7.8%
6235 · Agency Fee	9,133.00	9,792.00	-659.00	-6.7%
Total 6200 · Insurance	70,067.75	73,399.96	-3,332.21	-4.5%
6300 · Occupancy & Equipment				
6305 · Vehicle Maintenance	11,581.52	9,739.36	1,842.16	18.9%
6310 · Spray Maintenance	6,992.20	2,501.14	4,491.06	179.6%
6315 · Aircraft Maintenance	31,957.56	16,833.90	15,123.66	89.8%
6320 · Building/Grounds Repair & Maint	20,398.31	12,378.29	8,020.02	64.8%
6330 · Insurance Deductible	0.00	1,000.00	-1,000.00	-100.0%
6340 · Shop Tools	820.37	783.57	36.80	4.7%
6345 · Tools	181.67	151.00	30.67	20.3%
6350 · Gas & Oil - Vehicles & Sprayers	49,676.74	46,025.78	3,650.96	7.9%
6355 · Gas & Oil - Aircraft	1,317.21	3,208.51	-1,891.30	-59.0%
6360 · Utilities - Electricity	12,201.08	13,512.08	-1,311.00	-9.7%
6365 · Utilities - Heating	973.11	2,878.35	-1,905.24	-66.2%
6370 · Telephone	7,211.70	7,535.34	-323.64	-4.3%
6375 · Service Agreements	11,069.50	6,893.47	4,176.03	60.6%
6380 · Cleaning & Misc Supplies	1,780.60	1,042.09	738.51	70.9%
Total 6300 · Occupancy & Equipment	156,161.57	124,482.88	31,678.69	25.5%
6400 · Marketing				
6410 · Advertising	19,975.33	16,599.13	3,376.20	20.3%
6420 · Promotional	696.67	55.00	641.67	1,166.7%
Total 6400 · Marketing	20,672.00	16,654.13	4,017.87	24.1%
6500 · Administrative Expenses				
6510 · Professional & Specialized Serv	31,026.50	27,385.50	3,641.00	13.3%
6520 · MVCAC Contractual Payments	9,500.00	9,500.00	0.00	0.0%
6525 · AMCA Dues	1,050.00	1,050.00	0.00	0.0%
6540 · Trustee Fees	5,900.00	6,700.00	-800.00	-11.9%
6550 · General Dues & Subscriptions	6,740.00	5,562.00	1,178.00	21.2%
6590 · Office Expense	10,798.47	7,610.57	3,187.90	41.9%

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Total 6500 · Administrative Expenses	65,014.97	57,808.07	7,206.90	12.5%
Total Expense	1,868,186.97	1,764,028.04	104,158.93	5.9%
Net Ordinary Income	109,618.74	328,663.40	-219,044.66	-66.7%
Other Income/Expense				
Other Expense				
8000 · Other Expense				
8010 · Taxes & Assessments	37,103.14	36,502.78	600.36	1.6%
Total 8000 · Other Expense	37,103.14	36,502.78	600.36	1.6%
9000 · Fixed Assets Expense				
9015 · Vehicle Lease Program	58,284.00	49,142.47	9,141.53	18.6%
9030 · Aircraft Expense	0.00	52,004.80	-52,004.80	-100.0%
9040 · Operating Equipment Expense	91,991.92	31,068.00	60,923.92	196.1%
Total 9000 · Fixed Assets Expense	150,275.92	132,215.27	18,060.65	13.7%
9110 · Contingencies	0.00	4,669.31	-4,669.31	-100.0%
Total Other Expense	187,379.06	173,387.36	13,991.70	8.1%
Net Other Income	-187,379.06	-173,387.36	-13,991.70	-8.1%
Net Income	-77,760.32	155,276.04	-233,036.36	-150.1%